Technical Evaluation Criteria : The Supply of a Corrosion Protection & Surface Coating Service on an as and when required basis at Koeberg Operation Unit.

	Requirements	Criteria	Deliverables	Weighting	Rating	% Rating	% Score	[Supplier Name] Response	Eskom Comments
COMPANY PROFILE AND EXPERIENCE OF KEY PERSONNEL	Quantitative & practical experience of Company	Past experience in Industrial Painting Services. Submit a minimum of three contactable **Not Meet:** <4 years **Partial Meet:** ≥4 but <5 years **Meet:** ≥5 years	Submit a portfolio that demonstrates where the experience was involved in previous contracts or projects. Submit a list of contactable references that can be contacted during tender evaluations.The projects listed must demonstrate the completion of current and / or ongoing projects which align with the Scope. Tenderers are to ensure that all details, contact number and contact person/s of the listed projects are correct. Should the contact persons or Organisations not be reachable to verify information, the project/s listed will not be accepted as valid evidence and will be excluded from the scoring	40%		0%	0.0%		
	Appropriately skilled & qualified personnel	Criteria for qualifications, experience and skills as described in NEC contract (Section 4.1). Key Personnel: Site Manager, Quality Controller, Safety Officer . **Not Meet:** Documents for Site Manager, Quality Controller, Safety Officer not supplied or criteria as per Section 4.1 not met **Partial Meet:** Documents for Site Manager, Quality Controller, Safety Officer supplied and 2/3 categories meet the criteria as per Section 4.1 **Meet**: Documents for Site Manager, Quality Controller, Safety Officer supplied and criteria met as per Section 4.1	Detailed CVs of all key personnel, including references of past experience. Copies of all training certificates shall be submitted and the copies shall be certified by a Commissioner of Oaths clearly legible and not older than three months from the date of tender close. The Commissioner's details, with signature and date must be clearly visible.	20%		0%	0.0%		
	Appropriately skilled & qualified personnel	Criteria for qualifications, experience and skills as described in NEC contract (Section 4.1). Key Personnel: Technician, Supervisor . **Not Meet:** Documents for Technician and Supervisor not supplied or criteria as per Section 4.1 not met **Partial Meet:** Documents for Technician and Supervisor supplied and the Supervisor meets the criteria as per Section 4.1 **Meet:** Documents for Technician and Supervisor supplied and criteria met as per Section 4.1	Detailed CVs of all key personnel, including references of past experience. Copies of all training certificates shall be submitted and the copies shall be certified by a Commissioner of Oaths clearly legible and not older than three months from the date of tender close. The Commissioner's details, with signature and date must be clearly visible.	30%		0%	0.0%		
	Appropriately skilled & qualified personnel	Criteria for qualifications, experience and skills as described in NEC contract (Section 4.1). Key Personnel: Rope Access Supervisor, Rope access Technician . **Not Meet:** Documents for Rope Access Supervisor and Rope Access Technician not supplied or criteria as per Section 4.1 not met **Partial Meet:** Documents for Rope Access Supervisor and Rope Access Technician supplied and Rope Access Supervisor meet the criteria as per Section 4.1 **Meet:** Documents for Rope Access Supervisor and Rope Access Technician supplied and criteria met as per Section 4.1	Detailed CVs of all key personnel, including references of past experience. Copies of all training certificates shall be submitted and the copies shall be certified by a Commissioner of Oaths clearly legible and not older than three months from the date of tender close. The Commissioner's details, with signature and date must be clearly visible.	10%		0%	0.0%		
	TOTAL WEIGHTING			100%	FALSE	0%	0%		
TECHNICAL	Paint suppliers.	Supply letters of good standing from Paint suppliers. . **Not Meet:** <2 Letters supplied **Partial Meet:** 2 Letters supplied **Meet:** 3 Letters supplied	3 Letters of good standing from reputable Paint suppliers in relation to paint specifications in contract. **NB - Not COID Letter of Good Standing**	20%		0%	0.0%		
	Supplier to indicate how they will retain staff from one outage to another and maintain staff authorization	Strategy to retain staff, skills and establish retention or training program . **Not Meet:** No plan provided **Partial Meet:** Plan provided with no training methodology **Meet:** Plan and training methodology provided	Provide a plan on a company letterhead signed by the Suppliers Head of HR detailing how the company will retain skills for the tendered scope of work and Provide training methodology to qualify and re-qualify personnel involved in the provision of the service	20%	#	0%	0.0%		
	Specialised coating materials	Supply evidence of previous usage of the corroglass or similar materials specified on KWM-MM-COR-001 from OEM **Not Meet:** No evidence submitted **Partial Meet:** 1 letter with no evidence of previous usage **Meet:** 1 letter and evidence of previous usage	Letter from OEM/Previous Employer that demonstrates usage of corroglass anti corrosion coating material or similar materials as per KWM-MM-COR-001	20%		0%	0.0%		
	Established equipment	Asset register indicating that at least 50% of the Contractors equipment and tools, are on the register or an Agreement with Suppliers for hiring of equipment if not all equipment belongs to Contractor **Not Meet (0 - 0%):** <50% of Contractors equipment on asset register and no hiring agreement in place (**Meet (2 -100%):** ≥50% of Contractors equipment on asset register or hiring agreement in place	Submit the company`s Asset list or hired equipment agreement for sandblasting pots, needle scalers, grinders, spray painting pots, compressor. The requirement is to demonstrate access to the listed tools and equipment either through ownership or hiring.	20%		0%	0.0%		
	Code/Standard compliance	Accreditation with recognised professional bodies in Corrosion treatment and painting, i.e. CorrISA . **Not Meet:** Non-Compliant **Partial Meet:** Registration/Renewal in progress **Meet:** Compliant	Conformance certificate	20%		0%	0.0%		
	TOTAL WEIGHTING			100%	FALSE	0%	0%		
RESPONSE TIMES	Ability to mobilise resources on time and meet deadlines for short duration projects or emergent work	Provide a documented strategy and a list of the resources the company has to guarantee the efficient mobilisation of resources for a short-term project or emergent work . **Not Meet**: No strategy provided **Partial Meet:** Strategy provided with ability to mobilise within >24 hours but <48 hours **Meet:** Strategy provided with ability to mobilise within <24 hours	Submit a Company document on a companies letterhead signed by the head of HR that Illustrate the suppliers mobilisation strategy to ensure that all equipment, resources, etc are available when required	50%		0%	0.0%		
	Ability to meet deadlines	Being able to meet project deadlines . **Not Meet**: 1 or No letter supplied **Partial Meet**: 2 letters supplied **Meet**: 3 letters supplied	Provide 3 testimonial letters with contact details from previous employers confirming you have met project deadlines, letter must be on the providing companies letterhead	50%		0%	0.0%		
	TOTAL WEIGHTING			100%	FALSE	0%	0%		

Final Analysis			
COMPANY PROFILE AND EXPERIENCE OF KEY PERSONNEL	30%	0.0%	
TECHNICAL	30%	0.0%	
RESPONSE TIMES	10%	0.0%	
TOTAL	70%	0.0%	

The scoring of the Technical Evaluation (70%) is conducted as follows:
A supplier is given a score in each of the sub-categories. These sub-categories are requirements detailed in the specification or contract. Scores are allocated as follows:
0 - 0% - Not meet
1 - 75% - Partial meet
2 -100% - Meet

The supplier's final score is derived from a combined Technical and Quality Evaluation. The evaluation consists of two sections, namely Technical (70%) and Quality (30%). Scores obtained in each section are calculated as weighted averages and are subsequently combined in accordance with the prescribed weightings to determine the final supplier score. The category scores are analysed as follows
0% - 79% - Does not meet
80% - 100% - Meet

Tenderers are to ensure that all copies of technical returnable/s are clear and legible. Copies deemed **NOT TO BE CLEARLY LEGIBLE** will **NOT BE ACCEPTED** as evidence and will not be accepted.

NOT MEET

COMPILER: Sinazo Yeko

SIGNATURE:

DATE: 2026-06-04

CONCLUSION

COMPILER: Kenneth Phiri

SIGNATURE:

DATE: 2026-06-04